



State of New Jersey
CASINO CONTROL COMMISSION
Tennessee Avenue and Boardwalk
Atlantic City NJ 08401

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Commissioners
(609) 441-3422

May 19, 2003

Dear Subscriber:

Enclosed is the New Jersey Casino Industry Quarterly Financial Reports for the first quarter ending March 31, 2003.

If you have any questions, please contact me at (609) 441-3799. You can also contact us by e-mail at dheneghan@ccc.state.nj.us. If you have any questions about your subscription, please contact Josephine Nanfara Steindl at (609) 441-3211 or by e-mail at jsteindl@ccc.state.nj.us.

Sincerely,

OFFICE OF COMMUNICATIONS

A handwritten signature in cursive script, reading "Daniel J. Heneghan".

Daniel J. Heneghan
Director

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Enclosures

**ATLANTIC CITY CASINO INDUSTRY
STATEMENT OF INCOME STATISTICS
FOR THE THREE MONTHS ENDED MARCH 31, 2003 AND 2002**
(\$ in Thousands)

	Net Revenue		Fav (Unfav) Var %	Gross Operating Profit		Fav (Unfav) Var %	Net Income		Fav (Unfav) Var %
	<u>2003</u>	<u>2002</u>		<u>2003</u>	<u>2002</u>		<u>2003</u>	<u>2002</u>	
AC Hilton	\$69,101	\$67,613	2.2	\$13,003	\$12,350	5.3	\$543	(\$100)	N/A
Bally's AC*	156,419	162,156	(3.5)	37,473	42,251	(11.3)	5,659	7,714	(26.6)
Caesars	117,833	124,401	(5.3)	37,768	40,138	(5.9)	6,564	7,936	(17.3)
Harrah's	101,580	92,527	9.8	41,407	37,604	10.1	15,115	14,685	2.9
Resorts	51,915	56,977	(8.9)	5,170	7,421	(30.3)	(2,082)	(18)	N/A
Sands	39,800	53,244	(25.2)	2,332	9,252	(74.8)	(4,464)	2,148	N/A
Showboat	75,498	77,883	(3.1)	21,220	23,931	(11.3)	(12,273)	(1,555)	N/A
Tropicana	98,355	101,986	(3.6)	27,041	27,824	(2.8)	225	(1,923)	N/A
Trump Marina	58,523	63,212	(7.4)	9,227	15,614	(40.9)	(7,922)	(7,112)	(11.4)
Trump Plaza	69,966	75,864	(7.8)	14,137	19,270	(26.6)	(7,049)	879	N/A
Trump Taj Mahal	118,535	124,858	(5.1)	28,845	35,177	(18.0)	(9,056)	1,025	N/A
Industry	<u>\$957,525</u>	<u>\$1,000,721</u>	(4.3)	<u>\$237,623</u>	<u>\$270,832</u>	(12.3)	<u>(\$14,740)</u>	<u>\$23,679</u>	N/A

* Bally's AC 2002 restated to include Claridge 2002 numbers.

**ATLANTIC CITY CASINO INDUSTRY
STATEMENTS OF INCOME
FOR THE THREE MONTHS ENDED MARCH 31, 2003
(\$ in Thousands)**

	AC Hilton	Bally's AC	Caesars	Harrah's	Resorts	Sands	Showboat	Tropicana	Trump Marina	Trump Plaza	Trump Taj Mahal	Industry
REVENUE:												
Casino	\$ 72,308	\$ 157,615	\$ 119,999	\$ 104,440	\$ 56,020	\$ 43,639	\$ 82,023	\$ 93,853	\$ 62,220	\$ 75,431	\$ 123,232	\$ 990,780
Rooms	5,181	10,280	8,433	9,202	2,557	2,458	3,877	10,518	4,112	5,420	7,653	69,691
Food and Beverage	9,589	21,961	16,272	12,368	4,873	4,664	11,279	13,025	6,960	8,209	12,829	122,029
Other	2,255	3,629	5,235	1,669	1,362	883	1,331	3,103	1,578	1,984	3,595	26,624
Total Revenue	89,333	193,485	149,939	127,679	64,812	51,644	98,510	120,499	74,870	91,044	147,309	1,209,124
Less: Promotional Allowances	20,232	37,066	32,106	26,099	12,897	11,844	23,012	22,144	16,347	21,078	28,774	251,599
NET REVENUE	69,101	156,419	117,833	101,580	51,915	39,800	75,498	98,355	58,523	69,966	118,535	957,525
COSTS AND EXPENSES:												
Cost of Goods and Services	45,249	99,287	66,389	51,818	36,515	29,562	47,013	56,982	37,185	43,812	69,972	583,784
Selling, General, and Administrative	10,513	19,237	13,312	8,355	9,927	7,575	7,164	13,963	11,729	11,812	18,455	132,042
Provision for Doubtful Accounts	336	422	364	-	303	331	101	369	382	205	1,263	4,076
Total Costs & Expenses	56,098	118,946	80,065	60,173	46,745	37,468	54,278	71,314	49,296	55,829	89,690	719,902
GROSS OPERATING PROFIT	13,003	37,473	37,768	41,407	5,170	2,332	21,220	27,041	9,227	14,137	28,845	237,623
Depreciation and Amortization	4,815	10,244	9,696	7,641	2,951	3,445	6,484	6,995	5,395	5,088	10,359	73,113
Charges from Affiliates Other than Interest:												
Management Fees	2,359	5,174	3,906	-	-	-	-	10,150	-	-	-	21,589
Other	-	-	1,586	2,828	-	-	4,089	-	997	1,442	1,658	12,600
INCOME (LOSS) FROM OPERATIONS	5,829	22,055	22,580	30,938	2,219	(1,113)	10,647	9,896	2,835	7,607	16,828	130,321
OTHER INCOME (EXPENSES):												
Interest (Expense) - Affiliates	(4,463)	(12,210)	(10,747)	(13,000)	(4,808)	(2,934)	(14,451)	(13,589)	(19,599)	(13,326)	(24,184)	(133,311)
Interest (Expense) - External	-	(73)	(120)	-	(79)	(61)	-	1,484	(435)	(763)	(369)	(416)
Invest. Alt. Tax & Related Income (Exp.)-Net	(511)	(1,240)	(773)	(828)	(158)	(286)	(399)	(6)	(258)	(321)	(850)	(5,630)
Nonoperating Income (Expense) - Net	79	826	157	80	198	89	279	(1,012)	84	79	53	912
Total Other Income (Expenses)	(4,895)	(12,697)	(11,483)	(13,748)	(4,847)	(3,192)	(14,571)	(13,123)	(20,208)	(14,331)	(25,350)	(138,445)
Income(Loss) Before Taxes&Extraordinary Items	934	9,358	11,097	17,190	(2,628)	(4,305)	(3,924)	(3,227)	(17,373)	(6,724)	(8,522)	(8,124)
Provision (Credit) for Income Taxes	391	3,699	4,533	2,075	(546)	159	8,349	(3,452)	300	325	534	16,367
Income (Loss) Before Extraordinary Items	543	5,659	6,564	15,115	(2,082)	(4,464)	(12,273)	225	(17,673)	(7,049)	(9,056)	(24,491)
Extraordinary Items	-	-	-	-	-	-	-	-	9,751	-	-	9,751
(Net of Income Taxes)	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ 543	\$ 5,659	\$ 6,564	\$ 15,115	\$ (2,082)	\$ (4,464)	\$ (12,273)	\$ 225	\$ (7,922)	\$ (7,049)	\$ (9,056)	\$ (14,740)

Certain totals may not foot due to rounding by the casino.

**ATLANTIC CITY CASINO INDUSTRY
STATEMENTS OF INCOME
FOR THE THREE MONTHS ENDED MARCH 31, 2002
(\$ in Thousands)**

	AC Hilton	Bally's AC *	Caesars	Harrah's	Resorts	Sands	Showboat	Tropicana	Trump Marina	Trump Plaza	Trump Taj Mahal	Industry
REVENUE:												
Casino	\$ 70,921	\$ 163,086	\$ 125,416	\$ 95,054	\$ 63,202	\$ 55,670	\$ 83,125	\$ 97,893	\$ 67,290	\$ 81,501	\$ 129,925	\$ 1,033,083
Rooms	5,520	11,410	8,563	6,377	3,174	2,746	3,939	11,065	4,199	5,798	7,917	70,708
Food and Beverage	9,965	22,598	17,226	10,753	5,766	6,465	10,896	12,924	7,075	8,992	13,420	126,080
Other	2,265	3,554	6,456	1,456	1,289	928	1,501	2,718	1,510	1,832	5,004	28,513
Total Revenue	88,671	200,648	157,661	113,640	73,431	65,809	99,461	124,600	80,074	98,123	156,266	1,258,384
Less: Promotional Allowances	21,058	38,492	33,260	21,113	16,454	12,565	21,578	22,614	16,862	22,259	31,408	257,663
NET REVENUE	67,613	162,156	124,401	92,527	56,977	53,244	77,883	101,986	63,212	75,864	124,858	1,000,721
COSTS AND EXPENSES:												
Cost of Goods and Services	44,256	98,940	66,929	46,623	38,165	35,162	44,209	58,480	37,198	44,237	70,884	585,083
Selling, General, and Administrative	10,632	19,989	16,111	8,192	11,014	8,515	9,411	15,077	10,123	11,547	18,165	138,776
Provision for Doubtful Accounts	375	976	1,223	108	377	315	332	605	277	810	632	6,030
Total Costs & Expenses	55,263	119,905	84,263	54,923	49,556	43,992	53,952	74,162	47,598	56,594	89,681	729,889
GROSS OPERATING PROFIT	12,350	42,251	40,138	37,604	7,421	9,252	23,931	27,824	15,614	19,270	35,177	270,832
Depreciation and Amortization	5,330	9,496	9,528	5,943	2,184	2,916	7,299	6,808	4,901	4,319	8,806	67,530
Charges from Affiliates Other than Interest:												
Management Fees	2,331	5,340	4,121	-	-	-	-	10,091	639	-	-	22,522
Other	-	-	1,564	2,793	-	-	4,091	-	893	1,910	1,390	12,641
INCOME (LOSS) FROM OPERATIONS	4,689	27,415	24,925	28,868	5,237	6,336	12,541	10,925	9,181	13,041	24,981	168,139
OTHER INCOME (EXPENSES):												
Interest (Expense) - Affiliates	(4,467)	(12,320)	(10,864)	(12,998)	(2,259)	(2,646)	(14,455)	(13,441)	(15,278)	(11,572)	(23,136)	(123,436)
Interest (Expense) - External	-	(70)	(104)	-	(30)	(84)	-	474	(331)	(259)	(181)	(585)
Invest. Alt. Tax & Related Income (Exp.)-Net	(469)	(1,703)	(616)	(859)	482	(327)	(558)	(317)	(246)	(400)	(717)	(5,730)
Nonoperating Income (Expense) - Net	78	(28)	77	197	(3,178)	129	154	(979)	(438)	71	78	(3,839)
Total Other Income (Expenses)	(4,858)	(14,121)	(11,507)	(13,660)	(4,985)	(2,928)	(14,859)	(14,263)	(16,293)	(12,160)	(23,956)	(133,590)
Income(Loss) Before Taxes&Extraordinary Items	(169)	13,294	13,418	15,208	252	3,408	(2,318)	(3,338)	(7,112)	881	1,025	34,549
Provision (Credit) for Income Taxes	(69)	5,580	5,482	523	270	1,260	(763)	(1,415)	-	2	-	10,870
Income (Loss) Before Extraordinary Items	(100)	7,714	7,936	14,685	(18)	2,148	(1,555)	(1,923)	(7,112)	879	1,025	23,679
Extraordinary Items	-	-	-	-	-	-	-	-	-	-	-	-
(Net of Income Taxes)	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ (100)	\$ 7,714	\$ 7,936	\$ 14,685	\$ (18)	\$ 2,148	\$ (1,555)	\$ (1,923)	\$ (7,112)	\$ 879	\$ 1,025	\$ 23,679

* Bally's AC 2002 restated to include Claridge 2002 numbers

Note: Certain totals may not foot due to rounding by the casino.

**ATLANTIC CITY CASINO INDUSTRY
HOTEL STATISTICS
FOR THE THREE MONTHS ENDED MARCH 31, 2003**

CASINO	NUMBER OF GUEST ROOMS IN PROPERTY*	NUMBER OF AVAILABLE ROOM NIGHTS	NUMBER OF OCCUPIED ROOM NIGHTS	OCCUPANCY RATE	AVERAGE RATE PER OCCUPIED ROOM
AC Hilton	804	72,086	65,090	90.3%	\$79.50
Bally's AC	1,748	147,552	141,968	96.2%	72.09
Caesars	1,140	100,763	98,456	97.7%	85.43
Harrah's	1,626	145,446	136,992	94.2%	66.97
Resorts	479	42,675	40,484	94.9%	63.15
Sands	637	54,977	47,721	86.8%	51.52
Showboat	765	68,850	63,705	92.5%	60.85
Tropicana	1,625	146,250	134,604	92.0%	78.14
Trump Marina	728	65,520	55,863	85.3%	73.61
Trump Plaza	904	81,360	71,499	87.9%	75.80
Trump Taj Mahal	1,250	112,500	103,833	92.3%	73.70
INDUSTRY TOTAL	11,706	1,037,979	960,215		
INDUSTRY AVERAGE				92.5%	\$72.47

* Number of guest rooms at end of quarter

**ATLANTIC CITY CASINO INDUSTRY
PROMOTIONAL ALLOWANCES AND EXPENSES
FOR THE QUARTER ENDED MARCH 31, 2003
(\$ in Thousands)**

	QUARTER		
	<u>Allowances</u>	<u>Expenses</u>	<u>Total</u>
AC Hilton	\$ 20,232	\$ 2,422	\$ 22,654
Bally's AC	37,066	5,270	42,336
Caesars	32,106	2,490	34,596
Harrah's	26,099	1,187	27,286
Resorts	12,897	770	13,667
Sands	11,844	1,258	13,102
Showboat	23,012	593	23,605
Tropicana	22,144	1,903	24,047
Trump Marina	16,347	1,155	17,502
Trump Plaza	21,078	806	21,884
Trump Taj Mahal	28,774	3,634	32,408
Industry	<u>\$ 251,599</u>	<u>\$ 21,488</u>	<u>\$ 273,087</u>
Incr (Decr) vs. Prior Period	-2.4%	-14.0%	-3.4%

**ATLANTIC CITY CASINO INDUSTRY
PROMOTIONAL ALLOWANCES AND EXPENSES
FOR THE QUARTER ENDED MARCH 31, 2002
(\$ in Thousands)**

	QUARTER		
	<u>Allowances</u>	<u>Expenses</u>	<u>Total</u>
AC Hilton	\$ 21,058	\$ 2,679	\$ 23,737
Bally's AC*	38,492	5,066	43,558
Caesars	33,260	3,765	37,025
Harrah's	21,113	1,506	22,619
Resorts	16,454	994	17,448
Sands	12,565	1,798	14,363
Showboat	21,578	654	22,232
Tropicana	22,614	2,122	24,736
Trump Marina	16,862	1,209	18,071
Trump Plaza	22,259	877	23,136
Trump Taj Mahal	31,408	4,308	35,716
Industry	<u>\$ 257,663</u>	<u>\$ 24,978</u>	<u>\$ 282,641</u>

* Bally's AC 2002 restated to include Claridge 2002 numbers.